

31 December 2019

Dear Sir/Madam,

RE: ENGINEERING PARTNER

NALCO Water is a leading global water treatment solutions provider and we boast a very significant number of key accounts globally, as well as in South Africa. We are of the firm opinion that we are more than just a solutions provider and by bringing value to our customers, we are able to form solid partnerships with them. This enables us to have an open and trusted relationship allowing us to be proactive in our approach to the treatment of the systems.

NALCO Africa (Pty) Ltd, an Ecolab Company, is headquartered in Johannesburg (Gauteng, South Africa), with limited associates located throughout the country. We believe that service forms a large part of the success of any water treatment solution. Therefore, we are committed to ensure that the service levels provided to all our customers are of world-class standards.

Therefore, as a local initiative to maintain our world-class standards, Nalco Water has partnered with Waterlcon Purification Systems, as our Engineering Partner in Southern Africa (valid until 2024). Sharing similar values and ethics, we believe together our services will provide an integrated solution that will improve customers' products and equipment. Through our engineering projects we will positively impact the customers' operations through greater asset reliability; decreased total cost of operation (TCO); improved operating and production efficiencies; and minimised environmental, health and safety concerns.

Should you have any queries, please feel free to contact us.

Yours faithfully,



**Melisha Pillay**

OPERATIONS MANAGER  
SOUTHERN AFRICA, NALCO WATER

**NALCO Water | An Ecolab Company** 1 AMPERE STREET, CHLOORKOP, JOHANNESBURG 1620  
T +27(0)115785139 M +27(0)724847894 E [Melisha.Pillay@ecolab.com](mailto:Melisha.Pillay@ecolab.com)